# **stryker**

# Introducing SoTour Gel Support Surface



# An economical investment

We can help relieve the pressure on your patients' skin, your workload, and your hospital's budget

IsoTour is more than a surface, it's a smart investment backed by a 10 year gel core assembly warranty. IsoTour helps provide comfort and pressure redistribution for patients of all acuity levels. If patient acuity requires microclimate management, our IsoTour Pump can be attached to provide low air loss. That same pump can be used to activate TruTurn™, a turn assist feature designed to promote safer patient handling\*, pressure redistribution and sacral offloading. This process requires no call to a rental company or transfer to a rental bed, giving you time back to focus on your patients.

\$11.6 billion \$151,700

\$250,000

Pressure injuries cost the U.S. healthcare system an estimated \$9.1-\$11.6 billion annually.1

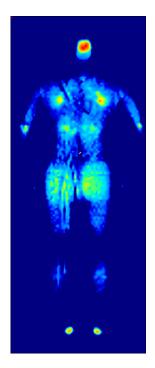
The average cost of a pressure injury can range from \$20,900 -\$151,700 depending on severity.1 The average cost of a pressure injury-related settlement is \$250,000.1

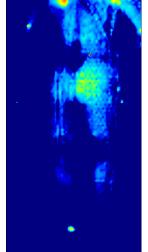


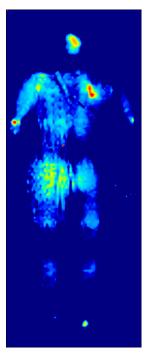
It's an unfortunate fact: each year, more than 2.5 million people in the United States develop pressure **injuries**. These wounds bring pain, associated risk for serious infection, and increased healthcare utilization.

# $TruTurn^{TM}$

The TruTurn has been shown through pressure mapping to offload the sacrum by reducing pressure, aiding in the confidence that your turn protocol is successful and consistent. IsoTour aligns with the goals of Safe Patient Handling programs by helping to reduce the heavy lifting, turning, and offloading of patients that can lead to injury. TruTurn is available on the premium support surface.







Supine

Left turn

Right turn

# IsoTour

# Gel Support Surface

Pressure is a part of your job. Some pressures are good, while others are not—particularly pressure injuries. Treatment of pressure injuries can lead to stress, on-the-job injuries, and financial costs. And for patients, pressure injuries can be dangerous—or even fatal.

### Innovative gel structure

Our exclusive gel is placed in three distinct zones to help with pressure redistribution on bony prominences, as well as to enhance comfort. The surface is composed primarily of gel structures that help redistribute pressure by buckling and absorbing the patient's weight.

### IsoTour Pump

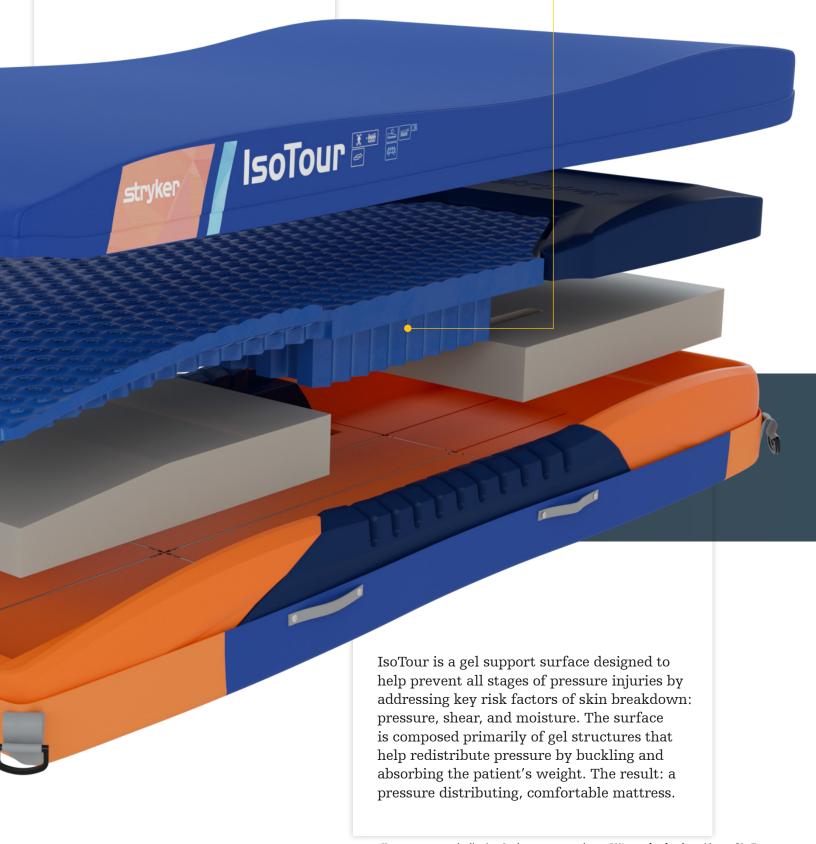
IsoTour is designed with user experience in mind. The surface can operate with or without a pump, but when the pump is attached, the surface coverts to low air loss automatically, and allows you to use TruTurn easily.\*

**50%**Rental Reduction.

Guaranteed.\*

### **Microclimate Management**

The tall hexagonal structure in addition to the updated gel/LAL design promotes airflow up through the mattress directly beneath the patient.



<sup>\*</sup>Upon customer standardization, Stryker guarantees at least a **50% rental reduction** with use of IsoTour Gel Support Surface, for the guarantee period. See full terms and conditions outlined in the rental reduction guarantee contract.

# **TruTurn**

### Turn Assist

IsoTour's exclusive turn assist, TruTurn, provides assistance up to 30 degrees to assist in achievement of facilities individual turning protocols. IsoTour aligns with the goals of Safe Patient Handling programs by helping to reduce the heavy lifting, turning, and offloading of patients that can lead to injury. Turn angle can be adjusted for patient tolerance and comfort up to 30 degrees.



# IsoTour Pump

### Key features

- Automatically detects standard or premium surfaces
- Provides low air loss and TruTurn technology
- Function lockout available
- Pump cord quickly connects and disconnects from the mattress



### **Specifications**

Overall length	78.75" (200 cm) or 84.25" (214 cm)
Overall width	35.5" (90.2 cm)
Thickness	9.5" (24.1 cm)
Safe working load	500 lb. (227 kg)

### Warranty

10 year crib assembly warranty

#### **Guarantee Information**

Upon customer standardization, Stryker guarantees at least a 50% rental reduction with use of IsoTour Gel Support Surface, for the guarantee period. See full terms and conditions outlined in the rental reduction guarantee contract.

### **Customer Support Services**

### **Technical Support**

Our Technical Support comprises a team of professionals available to help with your product needs. Contact via phone at 1 800 STRYKER or email at medicaltechnicalsupport@stryker.com.

### **Stryker's ProCare Services**

Every day, you count on your medical equipment to perform at its best. With ProCare Services, our people help to ensure your equipment is ready to perform when it's needed and make it easier to get the most from your investment. When an issue arises, we promise that we'll solve it — performing repairs quickly and correctly.

ProCare isn't just a service program. ProCare is a partnership you can count on to give you one less thing to worry about, and one more reason to feel confident you're doing all you can for your clinicians, staff and patients.

All ProCare agreements provide:

- Stryker-authorized service representative
- Stryker-direct factory parts
- Two-hour callback response time
- Fixed service costs up front
- Increased uptime
- 24-72 hour equipment turnaround time\*\*
- \*\*Based on the provisions of the Service Agreement and the location of the product.

### **Flex Financial Program**

Our financial programs provide a range of smart alternatives designed to fit your organization's needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your account manager for more information.

### References

Agency for Healthcare Research and Quality, Rockville, MD. Are we ready for this change? Last reviewed in October 2014. Retrieved from http://www.ahrq.gov/professionals/systems/hospital/pressureulcertoolkit/putool1.html

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